

HATSUN AGRO PRODUCT LIMITED

Regd. Office: 5A, Vijayaraghava Road, T.Nagar, Chennai 600 017.

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2010

(Rupees in lakhs except EPS and shareholding data)

S.No.	Particulars	Standalone		Consolidated	
		Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited	Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited
1	Net Sales/Income from Operations	114,060.31	101,305.01	114,087.56	101,305.01
2	Expenditure				
	a. (Increase) / decrease in stock-in-trade and work in progress	(1,664.31)	1,443.61	(1,664.31)	1,443.61
	b. Consumption of materials	87,757.76	73,146.28	87,757.76	73,146.28
	c. Purchase - traded goods	761.35	1,180.20	761.35	1,180.20
	d. Employees cost	3,729.65	3,045.54	3,741.42	3,045.54
	e. Depreciation	2,681.17	2,167.87	2,681.17	2,167.87
	f. Other expenditure	17,151.09	16,379.19	17,156.62	16,389.14
	g.Total (a to f)	110,416.71	97,362.69	110,434.01	97,372.64
3	Profit from Operations before Other Income, Interest & Exceptional Items	3,643.60	3,942.32	3,653.55	3,932.37
4	Other income	292.98	181.51	292.98	181.51
5	Profit before Interest & Exceptional Items	3,936.58	4,123.83	3,946.53	4,113.88
6	Interest	2,783.02	2,131.64	2,783.02	2,131.64
7	Profit from ordinary activities before tax (5) - (6)	1,153.56	1,992.19	1,163.51	1,982.24
8	Tax (expense)/credit	(884.63)	(795.40)	(884.63)	(795.40)
9	Net profit from ordinary activities after tax (7)- (8)	268.93	1,196.79	278.88	1,186.84
10	Paid-up equity share capital (Face Value of Rs. 2/- per share)	679.21	679.21	679.21	679.21
11	Reserves excluding revaluation reserves	4,672.50	4,539.52	4,672.50	4,527.31
12	Basic and diluted earnings per share (Rs.)				
	Earnings per share-Basic	0.74	3.39	0.77	3.36
	Earnings per share-Diluted	0.74	3.39	0.77	3.36
	(Face value of equity share - Rs. 2/-)				
13	Public shareholding				
	- Number of equity shares (Face Value of Rs.2/- per share)	9,133,323	9,172,003	9,133,323	9,172,003
	- Percentage of equity shareholding	26.91%	27.02%	26.91%	27.02%
	Promoters and Promoter Group Shareholding				
	a.Pledged / Encumbered				
	Number of shares	16,875,000	15,430,000	16,875,000	15,430,000
	Percentage of shares				
	(as a % of the total shareholding of the Promoter and Promoter group)	68.01%	62.29%	68.01%	62.29%
	(as a % of the total share capital of the Company)	49.71%	45.46%	49.71%	45.46%
	b.Non - encumbered				
	Number of shares	7,935,767	9,342,087	7,935,767	9,342,087
	Percentage of shares				
	(as a % of the total shareholding of the Promoter and Promoter group)	31.99%	37.71%	31.99%	37.71%
	(as a % of the total share capital of the Company)	23.38%	27.52%	23.38%	27.52%

Segment wise Revenue, Results and Capital Employed

S.No.	Particulars	Standalone		Consolidated	
		Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited	Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited
1	Segment Revenue				
	a. Milk & milk products	110,570.61	100,049.27	110,597.86	100,049.27
	b. Others	3,489.70	1,255.74	3,489.70	1,255.74
	Sales from operations	114,060.31	101,305.01	114,087.56	101,305.01
2	Segment results (Profit before tax and interest)				
	a. Milk & milk products	4,511.03	5,555.32	4,520.98	5,555.32
	b. Others	819.04	71.90	819.04	71.90
	Total	5,330.07	5,627.22	5,340.02	5,627.22
	Less: Interest (net)	2,744.55	2,123.42	2,744.55	2,123.42
	Unallocable expenditure (net of unallocable income)	1,431.96	1,511.61	1,431.96	1,521.56
	Total profit before tax	1,153.56	1,992.19	1,163.51	1,982.24
3	Capital employed				
	a. Milk & milk products	35,794.82	29,222.31	35,794.82	29,210.10
	b. Others	463.90	85.57	463.90	85.57
	c. Unallocable	(30,907.01)	(23,581.15)	(30,907.01)	(23,581.15)
	Total	5,351.71	5,726.73	5,351.71	5,714.52

Statement of Assets and Liabilities for the year ended March 31, 2010

S. No.	Particulars	Standalone		Consolidated	
		Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited	Year ended March 31, 2010 Audited	Year ended March 31, 2009 Audited
	SOURCE OF FUNDS				
1	SHAREHOLDERS' FUNDS				
	(a) Capital	679.21	1,187.21	679.21	1,187.21
	(b) Reserves and Surplus	4,672.50	4,539.52	4,672.50	4,527.31
2	LOAN FUNDS	31,373.85	22,887.97	31,373.85	22,887.97
3	DEFERRED INCOME (NET)	74.45	78.85	74.45	78.85
4	DEFERRED TAX LIABILITY (NET)	1,970.39	1,116.33	1,970.39	1,116.33
	TOTAL	38,770.40	29,809.88	38,770.40	29,797.67
	APPLICATION OF FUNDS				
5	FIXED ASSETS (INCLUDING INTANGIBLES)	32,213.40	16,642.28	32,213.40	16,642.28
6	CAPITAL WORK-IN-PROGRESS (INCLUDING CAPITAL ADVANCES)	3,305.67	12,814.73	3,305.67	12,814.73
7	INVESTMENTS	-	13.96	-	-
8	CURRENT ASSETS, LOANS AND ADVANCES				
	(a) Inventories	5,706.16	2,789.26	5,706.16	2,789.26
	(b) Sundry Debtors	1,365.95	857.16	1,365.95	857.16
	(c) Cash and Bank balances	1,398.22	604.82	1,398.22	609.03
	(d) Other current assets	141.80	145.80	141.80	145.80
	(e) Loans and Advances	2,476.19	2,091.03	2,476.19	2,088.57
9	LESS: CURRENT LIABILITIES AND PROVISIONS				
	(a) Liabilities	(7,630.30)	(5,745.52)	(7,630.30)	(5,745.52)
	(b) Provisions	(206.69)	(403.64)	(206.69)	(403.64)
10	MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED)	-	-	-	-
	TOTAL	38,770.40	29,809.88	38,770.40	29,797.67

Notes:

- The above audited financial results were reviewed by the audit committee and approved by the Board of Directors at their meeting held on May 28, 2010.
- The auditors of the Company in the report for the year ended March 31, 2010 have qualified for certain income tax related matters which are under dispute. Management's estimate of the financial impact thereof is approximately Rs 150 lakhs. Based on legal advice, Management believes that no incremental provision is required for such income tax related matters.
- The Company's operations predominantly relate to "milk and milk products". All other activities have been classified under "others" for segment reporting.
- Earnings per share is computed after considering the impact of dividend on 8% non-convertible cumulative redeemable preference shares of Rs.508 lakhs. The Company has redeemed these shares during the year.
- During the year, the Company has allotted 6% Unsecured Compulsorily Convertible Debentures ("UCCD") amounting to Rs 2,500 Lakhs. The UCCD's are convertible into equity shares at a price to be mutually agreed by the Board of Directors of the Company and the debenture holders.
- During the year, the Company has closed the operations in its subsidiary, Hatsun Ingredients FZE - UAE with effect from November 13, 2009. The consolidated results include the results of subsidiary till November 13, 2009.
- The Board of Directors have proposed a final dividend of Rs. 0.3 per equity share (Face value - Rs. 2/-) to be approved by the shareholders at the annual general meeting.
- Previous year's figures have been reclassified/regrouped wherever necessary to conform to current year's presentation.
- Status of investor grievances for the quarter ended March 31, 2010:
No of Complaints pending as at January 1, 2010 - Nil; Received during the quarter - 25; Disposed during the quarter 25; Lying unresolved as at March 31, 2010 - Nil.

For and on behalf of the Board of Directors

Place : Chennai

R.G.Chandramogan

Date : May 28, 2010

Managing Director